



I have been a strategy advisory consultant for over two decades, working with TCS, PwC, KPMG, GE Capital and Accenture.

I help clients develop growth strategy through new products/services and market entry initiatives; and execute through change management and program management.

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CHANGE PLANNING

AFFILIATE ASSESSMENT TOOL DEVELOPMENT AND IMPLEMENTATION FOR INTERNATIONAL NONPROFIT

Client Description

A global nonprofit planned to move from an affiliate-based structure to a more integrated model and wished to implement the proposed changes. One of the areas of change identified was how the organization assessed possible new affiliates for inclusion in the federation.

Process

1. Identification of key parameters
2. Lifecycle-driven prioritization rules
3. Development of a spreadsheet-based tool to provide an assessment score.

Issue/Need

Working through local affiliates, the international governing body needed a standardized audit framework to assess both existing and proposed affiliates.

Deliverables

- Review parameters examined - strategy, structures, processes for the following areas— Legal, Governance, Funds Generation, Finance, HR, IT systems & MIS, Communications, Campaigns, Humanitarian, Programs, Knowledge Base and Relationships.
- It included a detailed manual for users and training materials so that the tool could be used by multiple teams without detailed handholding.